

Nicholas F. Prescott

5218 County Route 125 · Campbell, New York 14821

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EDUCATION

Rochester Institute of Technology – Saunders College of Business | Expected May 2026

Master's in Business Administration (MBA), In Progress

SUNY Brockport – The College at Brockport, SUNY

Bachelor of Science in Business Administration

Concentration: Management | **Minors:** Marketing and Finance

GPA: 3.81 / 4.0 | Honors College

- Dean's List (all semesters; with Honors Fall 2022–Spring 2023, Fall 2024–Present)
- 2025 Honors College Scholar Award; Beta Gamma Sigma (Top 10%); Alpha Chi (Top 10%); NSCS Member
- Coursework: marketing, economics, accounting, project management, HR, finance...
- Finalist, 2025 Pettis Family Business Idea Competition — presented business concept to faculty & industry judges
- Honors Thesis: *"The Rise and Fall of Kodak: A Case Study on Market Shifts and Business Strategy"*

Campbell-Savona Jr/Sr High School, Campbell, NY

Regents Diploma | GPA: 96.22 / 100

- High Honor Roll (Four consecutive years, Silver Bowl Award recipient for this accomplishment)
- University of Rochester Bausch + Lomb Honorary Science Award Recipient

PROFESSIONAL EXPERIENCE

Self-Employed Real Estate Investor – Campbell, NY | August 2024 – Present

- **Property Acquisition:** Identified, evaluated, and acquired one residential investment property.
- **Financial Analysis:** Conducted financial modeling and profitability analysis, projecting rental income and cash flow for a multifamily property.
- **Property Management:** Managed property operations, including marketing, tenant screening, lease negotiations, and maintenance coordination.
- **Renovation/Rehab:** Executed property renovations, completing upgrades efficiently and within budget.

Nick's Firewood – Campbell, NY | Founder and Owner | Oct 2020 – May 2023

- Founded and managed a profitable firewood business, overseeing production, sales, logistics, and customer relations.

Schuler-Haas Electric Corp. – Rochester, NY | Summer Construction Worker | Jun 2023 – Aug 2023

- Assisted electricians in building solar energy infrastructure at Torrey Solar Complex; safely operated heavy machinery to meet project deadlines.

LEADERSHIP EXPERIENCE

IT Sector Director, Wade Investment Club | Fall 2024 – Spring 2025

- Led IT sector analysis for \$96K student-run portfolio; presented equity research using Bloomberg Terminal.

Band President, Campbell Jr/Sr High School (Sep 2021 – Jun 2022)

- Led a 40+ member band in performance planning, rehearsals, and community events.

CERTIFICATIONS & TECHNICAL SKILLS

Certifications:

- Bloomberg Market Concepts (BMC) Certification
- IBM Artificial Intelligence Fundamentals Certification
- HubSpot Academy Social Media Marketing Certifications I & II
- OSHA 10-Hour Construction Safety and Health Certification
- Microsoft Excel Certification (SUNY Brockport)

Technical Skills:

- Bloomberg Terminal | Microsoft Excel, PowerPoint, Word | Financial Modeling
- Investment Research | Digital Marketing | AI Concepts | Small Business Management

Professional Skills:

- Leadership | Critical Thinking | Public Speaking | Time Management | Customer Relationship Management