

Matt Chase

Queensbury, NY

(518) 813-3611 | mc6722@rit.edu

EDUCATION

Ithaca College – School of Business

Ithaca, NY

B.A. in Business Administration

May 2023

- **Honors:** Liberty League All-Academic Team 2022,2023

Rochester Institute of Technology – School of Business

Rochester, NY

M.A. in Business Administration

Expected August 2024

WORK & LEADERSHIP EXPERIENCE

Bourne Braves Intern

Bourne, MA

Baseball Operations

May 2023 – August 2023

- Analyzed and tracked data to prepare forecasts and identify trends in players
- Scouted the other teams' starting pitchers and created a daily report on them
- Handled our teams' pitching data and identified areas that they could improve
- Created our best lineup for facing either a right handed or left handed pitcher in the playoffs

Adirondack North Country Sports Council

Lake Placid, NY

Logistics for FISU World University Games

December 2022 – January 2023

- Prioritized tasks and managed deadlines under strict time constraints
- Resolved issues during shipping, communicating delays to relevant individuals
- Maintained accurate files for purchase orders
- Planned, organized, and executed logistics supported activities, such as maintenance planning, repair analytics, and test equipment recommendations

Prep Baseball Report Intern

New York & Pennsylvania

Scout/Event Logistics

May 2023 – August 2023

- Operated baseball technologies such as Trackman, Blast Motion, and Rapsodo
- Analyzed event operations to identify suggestions for optimization
- Supported development of social media presence to extend promotional reach
- Invited to work the Futures Games in Georgia to scout the top amateur players

College Truckers

Ithaca, NY

Operations Manager

January 2021 – September 2022

- Directed day-to-day operations by spearheading the implementation of short-term and long-term strategies to achieve business plan and profitability goals
- Managed Scheduling, training, and inventory control
- Recruited, hired, and trained crew members on the application of projects, customer relations, and customer service
- Handled the schedules and made sure everything ran smoothly

Golden Goal

Saratoga Springs, NY

Sales Associate

December 2021 – May 2022

- Introduced promotions and sale opportunities, enticing customers
- Maintained CRM database, entering new and updated prospects and customer information for use by sales personnel
- mediator between customers and management, maintaining documentation of interactions and follow-up concerns
- Drove sales through customer relationship building and suggestive selling techniques

ACTIVITIES

Member, RIT Varsity Baseball Team

Fall 2023-Present

Member, Ithaca College Varsity Baseball Team

Fall 2019-Spring 2023

Member, Peer Success Coach, Ithaca College

Fall 2022-Spring 2023

Member, Ithaca College Real Estate Club

Fall 2022-Spring 2023

Member, Ithaca College Data Analytics Club

Fall 2021-Spring 2022

