

Joseph Kollie

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EDUCATION

Rochester Institute of Technology, Saunders College of Business, Rochester, NY
Master of Science in Business Administration

Expected May 2024

Rochester Institute of Technology, College of Liberal Arts, Rochester, NY
Bachelor of Science in Psychology & minor in Business

Jan 2020 - May 2023

SKILLS

Software: NetSuite, JMP Pro, RStudio, R, Minitab, Tableau, Jamovi, Microsoft Excel, PowerPoint; beginning Python.

Business Analysis: GAAP, financial statement analysis, analyzing business performance, ratios, stock valuation, bond valuation, marketing management, planning and controlling of operations, assessing the cost of a product/service, evaluating the performance of managers, and strategic decision making.

Psychological Tests: Conducting research, psychological statistics, correlational, quasi-experimental designs, applied inferential statistics, multivariate data analysis and data interpretation.

RELEVANT COURSES

Financial Analysis for Managers, Data Analytics & Business Intelligence, Accounting I & II, Microeconomics, Macroeconomics, Project Management, Operation Management, Statistics I & II, Principles of Marketing, Internet Marketing Strategy & Tactics, Psychology Research, Cognitive Psychology and Behavioral.

EXPERIENCES

Waste Harmonics, iWaste Support Representative, Victor, NY

Present

Analyzed customer service data to identify trends, identify solutions and improve customer experience.

Buckeye Corrugated, Inc, Team Leader, Victor, NY

September 2021 – August 2023

Assisted in monitoring team performance, training and providing constructive feedback to increase productivity and maintaining quality standards. Primary station designated Receiving & Shipping.

Self Employed Services, Manager, Rochester, NY

June 2019 – June 2021

Acted as both sales manager and ground manger, helped open new accounts and hired the right people for each job. Grew from 15 clients to 250+ with 95% returned clients.

PROJECTS

- Analysis of business performance of Apple Inc, Microsoft Corporation, Tesla and L3 Harris. Predominantly valuating financial health based on liquidity, leverage, efficiency, turnover and profit ratios.
- Stock valuation and mock simulation purchase of Netflix and Nvidia at all-time low in 2022 before jumping above 120% to July of 2023.
- The McNair Post-Baccalaureate program; Worked with R.I.T Human Resource Department & ran analysis on 30 competing colleges in relation to R.I.T.'s.