

# MITCHELL HITCHCOCK



## PROFILE

I've worked hard from a young age and learned a lot through experience and formal education. My determination and ability to learn have proven to be an asset for each employer as well as myself. My interpersonal skills are among my strongest, combined with quick thinking allows me to adapt to many situations and lead towards success. I've adapted great professional skills as well as leadership experience. Relatively skilled with computers and technology. I like to work hard play hard and try to bring those around with me to their best potentials. Managerial skills and customer relations are continually improving along with every other trait included above.

## CONTACT

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## HOBBIES

Surfing  
Cars  
Making Money

## EDUCATION

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**Rochester Institute of Technology  
Saunders College of Business**  
August 2019 – Present.

Marketing Major  
Psychology Minor

Saunders Scholar  
1<sup>st</sup> Place in Saunders Business Competition  
Delta Sigma Pi  
Served as Brotherhood Chairman  
Working 2 jobs as a full time student – Maintaining Deans List

## WORK EXPERIENCE

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### **BMW of Rochester (Service Associate)**

Spring 2020-present  
Experience in customer relations, attention to detail, responsible for managing a fleet of brand new BMW's, and trusted as a delivery driver and managing customer satisfaction.

### **FULSEND Ski & Outdoor (Sales Associate / Store Manager)**

Summer 2020-Present  
Experience in sales, business management, customer satisfaction management, and social media marketing.

### **Camp Stella Marris (Boating Specialist)**

Summer 2021  
Experience as team leader, managing customers, balancing safety with customer satisfaction, organizational responsibilities, and creating memorable experiences to last a lifetime.

### **FLX Charters (Captain / Surf Instructor)**

Summer 2020  
Experience in customer relations, event planning, and creating and maintaining the customer experience.

### **Beachcomber of Conesus (Cook, Maintenance, Docks, Host, Landscaping, Bar Backing)**

Summer 2020  
Experience in balancing multiple job responsibilities, managing co-workers, and creating a welcoming and satisfying environment.

### **Smith Boy's Jansen Marine (Dock Boy and Boat Detailer)**

2017–2019  
Experience in attention to detail, time management, customer relations, managing co-workers, and sales of boats and accessories.

### **Vincenzo's Pizzeria (Fry cook and Cashier)**

2015–2017  
Experience in handling and completing large orders in a timely manner, operational knowledge, and strong ability to multitask.

### **Lawn Mower/ Landscape**

2010–2015  
Entrepreneurial experience, customer management and satisfaction, expanding client lists, and taking pride in my work.