# Giovanni Leone

#### Major: Marketing

Email: gdl4358@rit.edu

Phone: 585-704-8803

## **Objective**

• With a passion for marketing and advertising, my goal is to grow professionally in the marketing field by working with others and learning new skills.

#### **Education**

- Rochester Institute of Technology (RIT, anticipated graduation 2023)
- Marketing
- Game Design Minor
- Young Entrepreneurs Academy (2017)

#### Skills & Projects

- Communication:
  - o interacted with clients through verbal and electronic means to provide price options for customizable towels.
  - o Interacted with screen printing services to obtain quotes used for costs of production of towels.
  - o Pitched my company Proud Apparel to a panel of investors.
- Leadership
  - o Managed a RIT team advertising project on Activision and the Call of Duty Franchise (2021)
    - Created an 18-page advertising campaign for Call of Duty
    - Created an IMC strategy, creative advertising strategy as well as developing our own commercial skit related to the game Call of Duty: Vanguard and presenting it.
- Developed an RPG (Role-Playing-Game) video game through an online course with my own creative aspects
  using Unity Development Platform, Visual Studios and C#

## Professional Experience

**Proud Apparel** 

Rochester, New York

#### Owner

- Responsible for managing all aspects of the company including marketing, communication with investors, vendors, and consumers as well as budget management
- Successfully received \$540 from investors for the company during my pitch presentation
- Generated a \$200 profit in a span of 3 hours while selling customized screen-printed Rochester towels at Eastview mall.

### Volunteer Experience

- Captain of the swim team (2019) Helped coaches organize practices and team fundraisers.
- Mathnasium (2018) Math tutor