# Sethunya A. Masebe

Status-quo challenger

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(585) 957-4809 Rochester, NY

#### **EDUCATION**

**Expected Graduation May 2021** 

**Rochester Institute of Technology.** Rochester, NY Master of Business Administration

Supply Chain Management & Digital marketing

August 2011 - October 2015 University of Botswana. Gaborone, Botswana Bachelor's BA Project and Logistics Management

**GPA 4.1** 

**GPA 3.75** 

### **EXPERIENCE**

# **Business Consultant**

Brand Engage. Gaborone, Botswana

July 2018 - May 2019

- ★ Worked on a social media strategy that increased customer engagement and inquiries by more than 50%
- ★ Developed a savings account campaign that generated over 350 leads
- ★ Created weekly content (copy and graphic ideas) for social media pages

#### Graduate trainee

Stanbic Bank. Gaborone, Botswana

June 2016 - June 2018

- ★ Created and facilitated 60% of customer loan applications of more than P10 million through analysis and justification of their financials
- ★ Facilitated 90% of customer transfer requests, queries and daily account management
- ★ Created a customer value proposition that defined a segment and resulted in the segment's significant distinguished market appeal
- ★ Increased the bank's customer share wallet through cross-selling and leveraging on the bank's eco-system

# **SKILLS**

Qualitative and quantitative Analysis

**Project Planning and Coordination** 

**Problem Solving** 

Strategy Planning

## **PROJECTS**

The African Women Leadership Academy— NGO

Gaborone, Botswana

Planned and coordinated the training sessions events

Mentoring of over 100 young girls and boys on personal development